



***REVENUE MANAGEMENT REPORT
FOR THE MONTH OF OCTOBER 2024***

1. PURPOSE OF THE REPORT

This report serves to provide status on revenue management for the month of September 2024 and end of quarter 1. The report gives details of collection, billing, and credit control and debt collection activities.

2. Legislative Framework

Two primary Acts establish the legislative framework for credit control and debt collection within South African local government:

Local Government: Municipal Systems Act (Act 32 of 2000)

This Act, under Chapter 9, lays the groundwork for credit control and debt collection policies. It emphasizes the importance of municipalities collecting all revenue owed to them.

Municipal Finance Management Act (Act 56 of 2003)

This Act, specifically Section 62(f)(iii), mandates that municipalities establish and enforce a credit control and debt collection policy.

Additional Resources:

Credit Control and Debt Collection policy of Merafong City Local Municipality (MCLM)

Credit Control and Debt Collection By-Laws of MCLM

3. Key Performance Indicators (KPI)

- ❖ The collection rate for the month of October 2024 was 62%.
- ❖ The Net debtor days at the end of the month of October 2024 was 971 days.
- ❖ The Billing of the month of October 2024 was done on 4th day of the following month in line with trying to achieve timeous monthly billing.

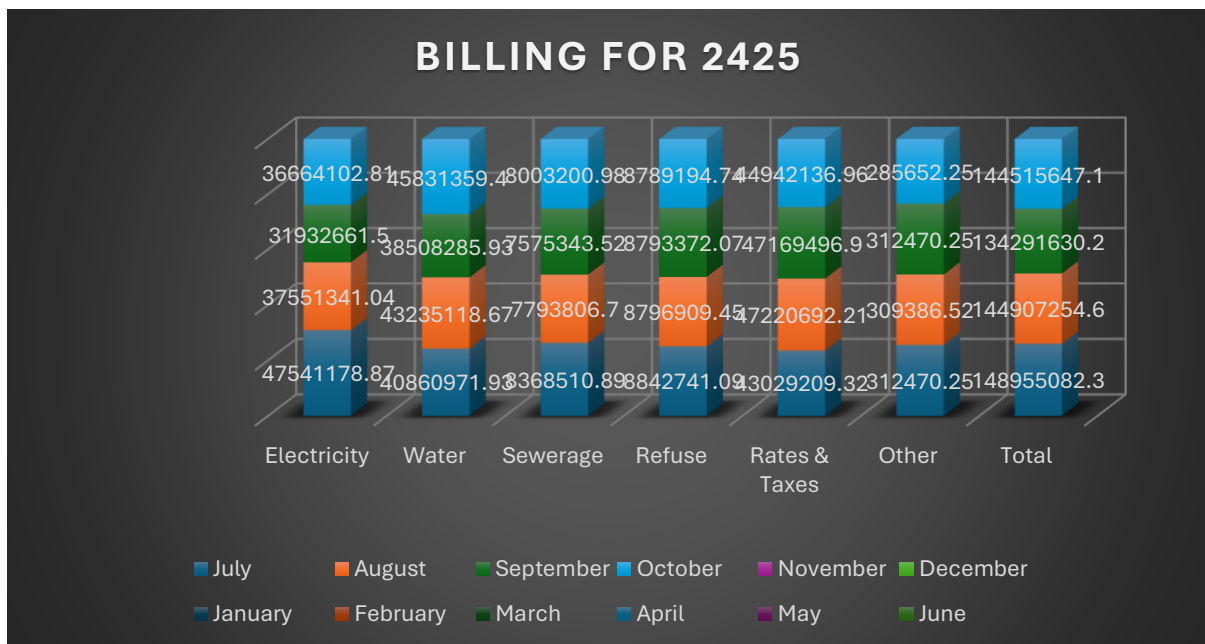
4. BILLING AND COLLECTION

The total billing for the end of the month 31 October 2024 was R144.5 million, and table A1 chart 1 below illustrates further per service.

Month	Electricity	Water	Sewerage	Refuse	Rates & Taxes	Other	Total
July	47,541,179	40,860,972	8,368,511	8,842,741	43,029,209	312,470	148,955,082
August	37,551,341	43,235,119	7,793,807	8,796,909	47,220,692	309,387	144,907,255
September	31,932,661	38,508,286	7,575,344	8,793,372	47,169,497	312,470	134,291,630

October	36,664,103	45,831,359	8,003,201	8,789,195	44,942,137	285,652	144,515,647
November							-
December							-
January							-
February							-
March							-
April							-
May							-
June							-
	153,689,284	168,435,736	31,740,862	35,222,217	182,361,535	1,219,979	572,669,614

Chart 1: Presents Revenue billed Per Service

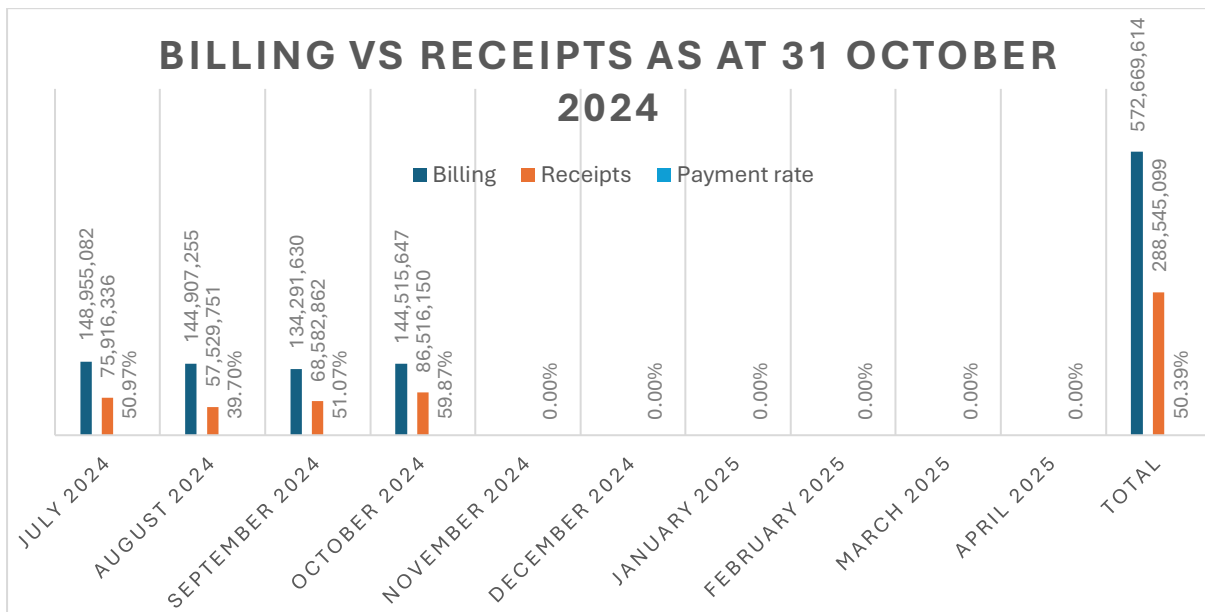


The revenue collected as a percentage of the amount billed was 62.23% for the month of October 2024.

Table A2: Revenue collected as a % of amount billed for the year by 31 October 2024

Period	Billing	Receipts	Payment rate
	R	R	%
July 2024	148,955,082	75,916,336	50.97%
August 2024	144,907,255	57,529,751	39.70%
September 2024	134,291,630	68,582,862	51.07%
October 2024	144,515,647	86,516,150	59.87%
Total	572,669,614	288,545,099	50.39%

Chart 2: Presents Revenue collected as a % of amount billed for the year by 31 October 2024



BILLING VS COLLECTION PER AREA

Table A3 Presents the billing vs collection per area

AREA	Billing Per Area	Collections Per Area	Collection Rate Per Area
BLYBANK	1,911,290	138,731	7%

CARLETONVILLE	24,104,541	18,889,246	78%
CARLETONVILLE PLASE	32,459,603	1,113,174	3%
ELIJAH BARAYI VILLAGE	323,780	7,880	2%
FOCHVILLE	14,685,299	16,843,718	115%
FOCHVILLE INDUSTRIAL	11,005	1,543	14%
FOCHVILLE PLASE	18,134,299	532,027	3%
FOUT ERWE	3,713	-	0%
GREENPARK	850,219	29,333	3%
KHUTSONG	5,494,786	159,179	3%
KHUTSONG SOUTH	6,487,460	1,626,944	25%
KOKOSI	7,962,368	6,467,621	81%
OBERHOLZER	5,331,459	4,848,855	91%
Other	12,455,752	9,534,513	77%
PRETORIUSRUS	652,914	575,813	88%
WATERS EDGE	359,070	265,131	74%
WEDELA	3,742,944	837,535	22%
WELVERDIEND	1,490,394	1,552,485	104%
WONDERFONTEIN	2,559,656	795,841	31%
Z BUITEGEBIED	-	-	
Total	139,020,552	64,219,569	46%

Pay points

Pay-points collected a total an amount of R6,1 million for the month October 2024 and the collection per pay point is broken down below in table A4.

Two pay-points remain non-operational due to maintenance and replacement of the fire door that needs to be done in the Kokosi main pay-point and with the Greenspark pay-point also still undergoing renovations.

Table A4 Presents the year to date pay point collections.

Period	Carltonville	Fochville	Khutsong South	Wedela	Kokosi ext 1	Blybank	Kokosi Main	Greenspark	Total
202407	3,686,041	560,417	5,790		No Collection	Non Operational	Non Operatinal	Non Operational	4,252,248
202408	3,841,725	505,587	4,450		No Collection	Non Operational	Non Operatinal	Non Operational	4,351,762
202409	4,275,298	580,944	4,470		No Collection	Non Operational	Non Operatinal	Non Operational	4,860,712
202410	5,542,835	546,149	6,320	14,403	No Collection	No Collection	Non Operatinal	Non Operational	6,109,707
	17,345,899	2,193,097	21,030	14,403	-	-	-	-	19,574,429

6. CREDIT CONTROL AND DEBT MANAGEMENT

Non-Purchases Analysis.

21 314 prepaid meters out of a total population of 31 560 pre-paid meters were non-purchasing meters in the last 90 days. These meters are suspected to have been tampered and a report of such meters has been provided to the electrical department for further investigation. The total non-purchasing meters represent 68% of the entire pre-paid meter population.

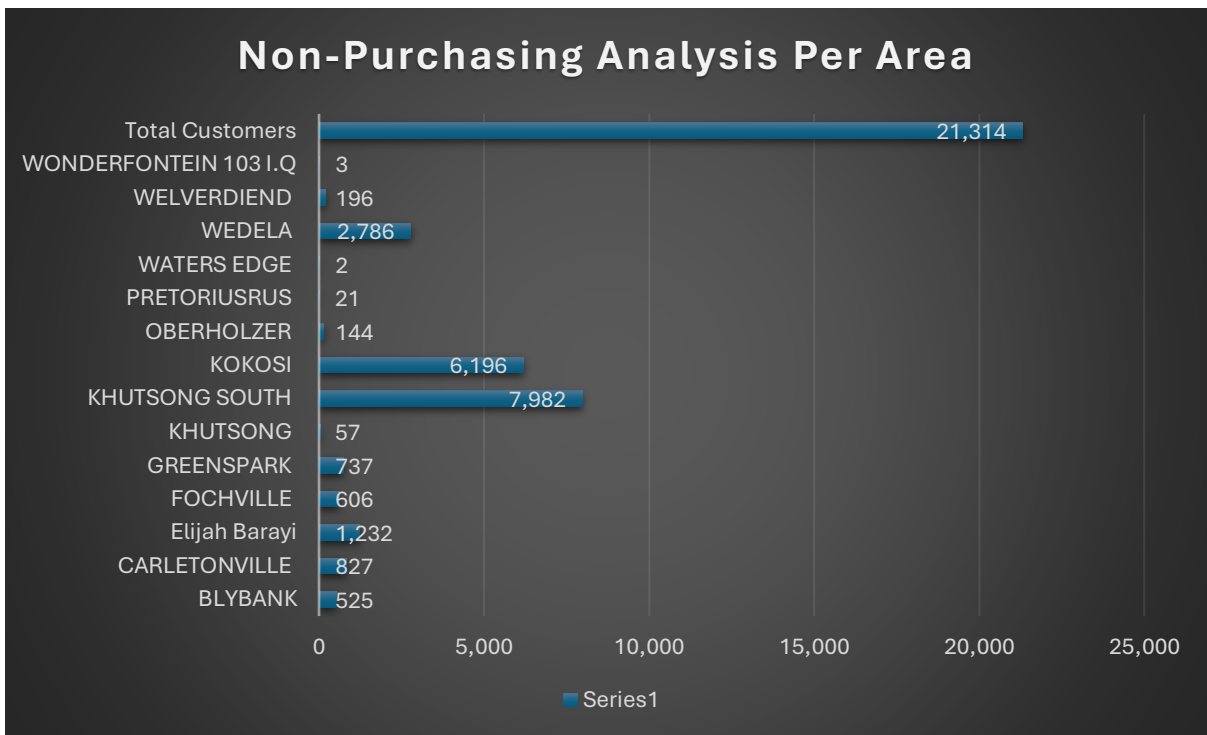
A collaborative effort between the Municipality’s electrical department and Sibanye mine’s operations team yielded some positive results with a decline of 154 in our non-purchasing meters from the previous month. A total of 44 meter were found to have been tampered and issued with a tampering fine of R11 128.55 each. 19 out of the 44 paid the fine issued and have since been reconnected, this is a step in the right direction and if the same momentum is carried across all non-purchasing meters it should lead to a much-improved revenue collection.

The table A5 and chart 4 below represent the non-purchasing meters per area.

Zone/ARE	Number of Customers
BLYBANK	525
CARLETONVILLE	827
Elijah Barayi	1,232
FOCHVILLE	606
GREENSPARK	737
KHUTSONG	57

KHUTSONG SOUTH	7,982
KOKOSI	6,196
OBERHOLZER	144
PRETORIUSRUS	21
WATERS EDGE	2
WEDELA	2,786
WELVERDIEND	196
WONDERFONTEIN 103 I.Q	3
Total Customers	21,314

Chart 4: Non-Purchasing Analysis



TID rollover progress update by area and Date for the period 01 October 2024 to 31 October 2024

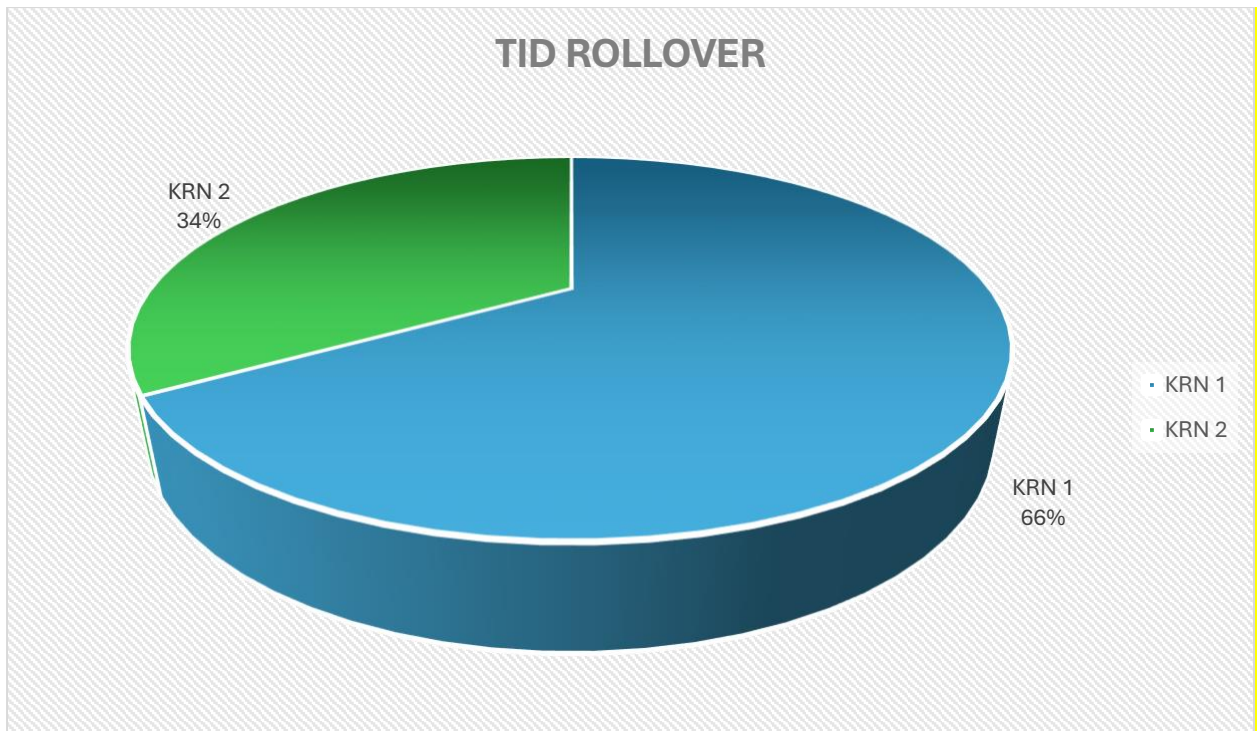
The TID update is still an ongoing process in trying to meet the 24 November 2024 deadline, only 224 meters were rolled over in the month October 2024. Customers will not be able to load any recharge vouchers bought post 24 November 2024 but will still have opportunity to recode their meter to KRN 2 until 31 May 2025.

Customers can verify whether their meter has been recoded/upgraded to KRN2 or is still on KRN1, please enter the code 1844 6744 0738 4377 2416 on your prepaid meter's keypad. The screen will display either the number 1 or 2, and in some cases, there may also be alphabetic letters alongside the KRN number.

Table A6 Presents TID roll over made per area

AREA	Num Meters	KRN 1	KRN 2	% Complete
BLYBANK	576	427	149	25.9%
CARLETONVILLE	3037	463	2,574	84.8%
Elijah Barayi	3972	1,083	2,889	72.7%
FOCHVILLE	2984	280	2,704	90.6%
GREENSPARK	781	682	99	12.7%
KHUTSONG	71	69	2	2.8%
KHUTSONG SOUTH	9039	8,780	259	2.9%
KOKOSI	6326	5,985	341	5.4%
OBERHOLZER	731	92	639	87.4%
PRETORIUSRUS	123	20	103	83.7%
WATERS EDGE	11	6	5	45.5%
WEDELA	3475	2,701	774	22.3%
WELVERDIEND	430	109	321	74.7%
WONDERFONTEIN 103 I.Q	4	1	3	75.0%
Total	31560	20,698	10,862	34.4%

Chart 5 TID Rollover



Disconnection Handover Analysis

A total of 2 648 notices were issued for the month of October 2024 with a total value of R227,09 million of arrears this was made up of notices for the purpose of hand over for debt collectors and for disconnection. A total of 290 final disconnection notices with a total value of R69,4 million were issued and executed recovering a total of R22,3 million recovered from the process.

Table A7 presents a break down of credit control action per area

Suburb	Number of Notices issued	Value of Notices	Number Final Disconnection Issued	Value of Final disconnection	Payment received on credit control Action
CARLETONVILLE PLASE	135	27,437,076	12	10,184,280	2,179,491
CARLETONVILLE	1060	85,510,455	100	26,623,878	6,336,187
FOCHVILLE INDUSTRIAL	11	849,927	1	830,847	-
FOCHVILLE PLASE	155	29,155,411	6	1,169,314	-
FOCHVILLE	376	29,462,632	62	16,978,038	7,210,024
FOUT ERWE (8888))	2	38,905	-	-	-
GREENPARK	0	-	-	-	-
KHUTSONG SOUTH	0	-	-	-	-
KHUTSONG	0	-	-	-	-
KOKOSI	0	-	-	-	-
OBERHOLZER	372	17,919,390	69	10,564,735	4,125,736
PRETORIUSRUS	24	1,793,578	6	524,519	699,004
UNKNOWN	224	14,056,406	10	376,409	102,219
WATERS EDGE	8	8,557,353	2	447,279	470,175
WEDELA	0	-	-	-	-
WELVERDIEND	262	8,111,336	21	809,815	1,106,191
WONDERFONTEIN	18	4,203,097	1	895,627	79,124
Z BUITEGEBIED (100)	1	3,735	-	-	-
	2648	227,099,300	290	69,404,742	22,308,151

Debtor Age analysis

The Municipality's total debtors book at the end of October 2024 was at a total of R6,2 billion and is presented below in table A8 per area and table A9 per customers group or Category.

Table A8 Presents the age analysis as at 31 October 2024 per area

Suburb	0-30 Days	31-60 Days	61-90 Days	91-120 Days	121-150 Days	151-180 Days	181+ Days	Debit	Credit	Balance
Blybank	559,127	1,349,452	1,890,630	1,338,931	918,153	852,450	53,091,767	63,279,312	-3,278,802	60,000,510
Carletonville Plase	33,721,797	48,186,812	49,403,262	42,446,416	54,670,389	65,757,142	3,105,530,868	3,406,849,935	-7,133,248	3,399,716,687
Carletonville	21,464,253	34,198,060	13,557,099	11,478,038	8,997,266	8,852,240	87,045,052	213,410,708	-27,818,700	185,592,008
Carletonville Plase	454	454	10	-	-	-	-	919	-	919
Elijah Barayi Village	341,568	590,304	585,875	519,655	441,151	396,628	6,719,453	9,734,469	-139,836	9,594,633
Fochville	9,581,846	5,784,791	11,046,666	6,049,898	3,424,881	3,466,894	35,967,548	92,201,281	-16,878,757	75,322,524
Fochville Industrial	13,630	10,236	11,756	3,481	11,475	11,937	821,172	888,402	-4,714	883,688
Fochville Plase	15,817,319	3,615,506	2,431,117	1,162,648	968,056	949,383	33,214,456	72,863,837	-14,705,352	58,158,485
Fout Erwe (8888)	3,705	2,446	2,425	3,937	5,145	2,281	50,013	69,952	-	69,952
Greenpark	894,630	1,169,399	1,458,376	1,106,695	1,790,149	1,184,668	70,229,443	78,798,475	-965,116	77,833,359
Khutsong	6,100,726	6,673,986	8,598,190	8,009,766	9,648,511	8,492,049	529,577,445	579,949,882	-2,849,208	577,100,674
Khutsong South	6,558,509	8,858,792	10,358,823	10,216,150	12,091,437	9,446,400	595,693,666	657,751,356	-4,527,579	653,223,777
Kokosi	8,036,010	7,743,762	11,745,719	8,689,154	14,769,008	10,952,201	587,316,141	651,031,921	-1,779,925	649,251,996
Oberholzer	-371,084	6,021,278	3,677,651	2,758,832	2,029,614	2,061,972	28,089,886	52,587,716	-8,319,569	44,268,147
Other	395,119	243,518	11,397,335	475,190	2,096,675	418,406	27,016,297	51,013,813	-8,971,762	42,042,541
Pretoriusrus	528,788	542,477	329,767	235,917	93,133	157,017	2,497,520	4,702,500	-317,880	4,384,620
Waters Edge	282,415	392,197	185,887	155,321	178,015	193,410	14,628,369	16,141,514	-125,901	16,015,613
Wedela	362,977	9,259,202	6,153,584	5,048,229	7,034,872	9,485,315	301,118,460	346,145,311	-7,682,672	338,462,638
Welverdiend	1,331,266	1,431,165	1,264,374	1,069,494	779,404	839,732	19,685,055	26,847,660	-447,170	26,400,490
Wonderfontein	2,444,082	647,927	1,183,864	1,405,709	1,738,588	1,016,798	3,102,726	14,381,721	-2,842,028	11,539,693
Z Buitegebied (100)	-	14	14	14	24	24	3,645	3,735	-	3,735
Grand Total	108,067,138	136,721,779	135,282,426	102,173,475	121,685,946	124,536,945	5,501,398,979	6,338,654,418	-108,788,220	6,229,866,688

Table A9 Presents the age analysis as at 31 October 2024 per customer category

Customer Category	0-30 Days	31-60 Days	61-90 Days	91-120 Days	121-150 Days	151-180 Days	181+ Days	Debit	Credit	Balance
Business	9,203,303	39,353,405	17,765,431	13,193,174	11,406,500	6,321,367	143,336,992	264,670,253	-24,090,079	240,580,173
Councillors	30,107	51,941	16,900	16,491	11,931	6,591	226,929	389,307	-28,417	360,890
Domestic	47,194,094	48,016,495	48,331,822	43,345,865	57,562,328	41,824,896	2,243,731,355	2,553,829,458	-23,822,602	2,530,006,856
Indigents	1,786,374	1,483,907	3,777,962	2,582,082	2,320,179	1,356,656	15,004,054	30,770,218	-2,459,004	28,311,214
Industrial	416,594	657,387	491,790	1,526,169	296,993	1,556,647	4,194,135	9,893,369	-753,654	9,139,715
Mines	46,061,171	52,730,508	47,003,421	37,148,622	46,466,661	66,203,120	3,044,762,823	3,383,361,374	-42,985,048	3,340,376,326
Municipal	532,892	1,779,828	428,168	-93,578	0	0	0	2,762,707	-115,397	2,647,310
National Public Works(Recog)	418,343	490,325	3,278,543	880,046	445,912	437,417	4,498,490	10,566,839	-117,760	10,449,078
National Public Works(Unrecog)	26,048	4,168	40,582	42,776	45,738	22,754	2,357,369	2,761,007	-221,573	2,539,434
Other	306,499	440,321	11,382,307	343,622	363,282	315,173	14,078,587	28,184,781	-955,481	27,229,791
OTHER_SUNDRY	-	-	-	-	-	-	18,873,144	18,873,144	-	18,873,144
Provincial Public Works(Recog)	13,619	-5,125,238	10,887	5,760	5,779	5,034	-419,126	316,962	-5,820,245	-5,503,283
Provincial Public Works(Unrecog)	233,647	101,337	414,381	457,254	475,583	807,187	6,701,809	9,661,083	-469,885	9,191,198
Provincial: Agriculture	24,484	33,869	28,416	246,532	41,023	30,174	182,902	587,401	-	587,401
Provincial: Education Sec20	134,560	171,262	3,506	374,639	173,833	100,545	-111,422	1,169,046	-322,123	846,924
Provincial: Education Sec21	387,545	-4,789,280	1,411,728	551,514	308,714	4,388,242	1,542,625	10,172,981	-6,371,893	3,801,088
Provincial: Health	668,199	794,181	502,020	1,336,703	1,556,856	1,024,799	66,294	5,995,285	-46,234	5,949,051
Staff	629,660	527,359	394,562	215,805	204,633	136,343	2,291,437	4,608,622	-208,824	4,399,799
SUNDRIES	-	-	-	-	-	-	80,580	80,580	-	80,580
Grand Total	108,067,138	136,721,779	135,282,426	102,173,475	121,685,946	124,536,945	5,501,398,979	6,338,654,418	-108,788,220	6,229,866,688

7. RECOMMENDATIONS

- i.) That the finance section 80 committee take cognisance of the revenue management report for the month of October 2024.

REVENUE MANAGER: T. RAMARU	CFO: MP MAKHUBELA
Recommend/Not Recommended Signature:	Recommend/Not Recommended Signature:
Date: 10 November 2024	Date: